

Referral Fee Agreement - Instructions

Purpose

This Referral Fee Agreement governs compensation between referring and representing brokers for a covered transaction.

Completion Instructions

Please complete all required fields on the attached C.A.R. Referral Fee Agreement (RFA):

- A. Representing Broker information
- B. Principal
- C. Broker signatures and DRE license numbers

Required Signatures

The following signature is required:

Representing Broker (or authorized signatory)

Upon review, the Sponsoring Broker will execute and return a fully executed copy including EIN.

Unsigned agreements will not be processed

Return Instructions

Email: operations@selectpath.net

Fax: 866-788-6850

Subject Line: Referral Agreement – [Client Name]

Documents may be returned as:

- Scanned PDF / Fax
- Clear mobile scan
- Electronic signature (DocuSign, zipForm, etc.)

Timing

The agreement must be fully executed prior to or concurrent with referral activity. Compensation is payable upon recordation or closing as specified in the RFA.

Partner Operations Contact

Broker of Record: Scott Stockdale

Phone: 949-644-9500

Email: scott@selectpath.net



REFERRAL FEE AGREEMENT

(C.A.R. Form RFA, Revised 12/25)

IDENTIFICATION OF PERSONS AND ENTITIES:

REFERRING BROKER (Broker getting paid for referring a client/customer ("Principal")):

Scott Stockdale (Brokerage firm name)

REFERRING AGENT (if any): N/A (Associate-Licensee)

Address 2270 Douglas Boulevard Roseville, California 95661

Phone (949)759-7000 E-mail scott@selectagent.net

REPRESENTING BROKER (Broker paying fee and representing Principal):

(Brokerage firm name)

REPRESENTING AGENT (if any): _____ (Associate-Licensee)

Address _____

Phone _____ E-mail _____

PRINCIPAL: _____ (Client or Customer name)

Address _____

Phone _____ E-mail _____

AGREEMENT:

1. **REFERRAL FEE:** In consideration for the referral of Principal from Referring Broker, Representing Broker agrees to pay Referring Broker as follows:

A. 25.000 % of the total gross compensation earned by Representing Broker (based only upon the Principal's side of the transaction), OR \$ _____;

B. Such compensation is owed if Principal enters, or has already entered, into a contract to (check all that apply):

Buy, Sell, Lease, Other: _____

2. **PROPERTIES OR TRANSACTIONS COVERED:** Compensation is payable for the transaction specified in **paragraph 1B**:

A. Only for the first property transaction specified in **paragraph 1B** during the term of this Agreement;

OR B. For the following property(ies) only: _____;

OR C. For any and all property transactions specified in **paragraph 1B** during the term of this Agreement;

3. **REFERRAL PERIOD:** Compensation is payable if the event checked in **paragraph 1B** occurs no later than **12 (or 18) full months** from the date of this agreement.

4. **TIMING OF COMPENSATION:** Compensation is payable upon recordation of deed or other evidence of transfer resulting from the event specified in this agreement (whether closing occurs during or after the expiration time).

5. **OTHER TERMS:** _____

REFERRING BROKER:

Real Estate Broker Scott Stockdale DRE Lic. # 01837399

By (Broker/Office Manager) _____ DRE Lic.# 01837399 Date _____

SCOTT STOCKDALE

Tax ID # _____

REPRESENTING BROKER:

Real Estate Broker _____ DRE Lic. # _____

By (Broker/Office Manager) _____ DRE Lic.# _____ Date _____

California real estate law prohibits (a) a broker from paying compensation for licensed activity to anyone other than (i) a broker, (ii) a salesperson who is licensed under the compensating broker or (iii) a broker of another State and (b) a salesperson from paying compensation to another licensee for licensed activity, except through the employing broker. Federal law prohibits giving or accepting a fee or other thing of value for a referral involving a federally related mortgage loan (most residential one to four property transactions) unless pursuant to a cooperative brokerage arrangement.

FOR OFFICE USE ONLY: AGENTS MAY INITIAL BELOW TO ACKNOWLEDGE HAVING RECEIVED AND READ THIS DOCUMENT

(Agent for Referring Broker) _____ (Agent for Representing Broker)

Agents may use REALTOR® Acknowledgment and Disclosures (C.A.R. form RAD) to disclose to the principal in a prospective transaction a referral fee paid or received.

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RFA REVISED 12/25 (PAGE 1 OF 1)



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