

# Referral Fee Agreement - Instructions

## Purpose

This Referral Fee Agreement governs compensation between referring and representing brokers for a covered transaction.

## Completion Instructions

Please complete all required fields on the attached C.A.R. Referral Fee Agreement (RFA):

- A. Representing Broker information
- B. Principal
- C. Broker signatures and DRE license numbers

## Required Signatures

The following signature is required:

**Representing Broker** (or authorized signatory)

Upon review, the Sponsoring Broker will execute and return a fully executed copy including EIN.

**Unsigned agreements will not be processed**

## Return Instructions

Email: [operations@selectpath.net](mailto:operations@selectpath.net)

Fax: 866-788-6850

Subject Line: Referral Agreement – [Client Name]

Documents may be returned as:

- Scanned PDF / Fax
- Clear mobile scan
- Electronic signature (DocuSign, zipForm, etc.)

## Timing

The agreement must be fully executed prior to or concurrent with referral activity. Compensation is payable upon recordation or closing as specified in the RFA.

## Partner Operations Contact

Broker of Record: Scott Stockdale

Phone: 949-644-9500

Email: [scott@selectpath.net](mailto:scott@selectpath.net)



# REFERRAL FEE AGREEMENT

(C.A.R. Form RFA, Revised 12/25)

### IDENTIFICATION OF PERSONS AND ENTITIES:

REFERRING BROKER (Broker getting paid for referring a client/customer ("Principal")):

Scott Stockdale (Brokerage firm name)

REFERRING AGENT (if any): N/A (Associate-Licensee)

Address 2270 Douglas Boulevard Roseville, California 95661

Phone (949)759-7000 E-mail scott@selectagent.net

REPRESENTING BROKER (Broker paying fee and representing Principal):

\_\_\_\_\_  
(Brokerage firm name)

REPRESENTING AGENT (if any): \_\_\_\_\_ (Associate-Licensee)

Address \_\_\_\_\_

Phone \_\_\_\_\_ E-mail \_\_\_\_\_

PRINCIPAL: \_\_\_\_\_ (Client or Customer name)

Address \_\_\_\_\_

Phone \_\_\_\_\_ E-mail \_\_\_\_\_

### AGREEMENT:

1. **REFERRAL FEE:** In consideration for the referral of Principal from Referring Broker, Representing Broker agrees to pay Referring Broker as follows:

A. 30.000 % of the total gross compensation earned by Representing Broker (based only upon the Principal's side of the transaction), OR \$ \_\_\_\_\_;

B. Such compensation is owed if Principal enters, or has already entered, into a contract to (check all that apply):

Buy,  Sell,  Lease,  Other: \_\_\_\_\_

2. **PROPERTIES OR TRANSACTIONS COVERED:** Compensation is payable for the transaction specified in **paragraph 1B**:

A. Only for the first property transaction specified in **paragraph 1B** during the term of this Agreement;

OR B.  For the following property(ies) only: \_\_\_\_\_;

OR C.  For any and all property transactions specified in **paragraph 1B** during the term of this Agreement;

3. **REFERRAL PERIOD:** Compensation is payable if the event checked in **paragraph 1B** occurs no later than **12 (or 18) full months** from the date of this agreement.

4. **TIMING OF COMPENSATION:** Compensation is payable upon recordation of deed or other evidence of transfer resulting from the event specified in this agreement (whether closing occurs during or after the expiration time).

5. **OTHER TERMS:** \_\_\_\_\_

### REFERRING BROKER:

Real Estate Broker Scott Stockdale DRE Lic. # 01837399

By (Broker/Office Manager) \_\_\_\_\_ DRE Lic.# 01837399 Date \_\_\_\_\_

SCOTT STOCKDALE

Tax ID # \_\_\_\_\_

### REPRESENTING BROKER:

Real Estate Broker \_\_\_\_\_ DRE Lic. # \_\_\_\_\_

By (Broker/Office Manager) \_\_\_\_\_ DRE Lic.# \_\_\_\_\_ Date \_\_\_\_\_

California real estate law prohibits (a) a broker from paying compensation for licensed activity to anyone other than (i) a broker, (ii) a salesperson who is licensed under the compensating broker or (iii) a broker of another State and (b) a salesperson from paying compensation to another licensee for licensed activity, except through the employing broker. Federal law prohibits giving or accepting a fee or other thing of value for a referral involving a federally related mortgage loan (most residential one to four property transactions) unless pursuant to a cooperative brokerage arrangement.

### FOR OFFICE USE ONLY: AGENTS MAY INITIAL BELOW TO ACKNOWLEDGE HAVING RECEIVED AND READ THIS DOCUMENT

\_\_\_\_\_  
(Agent for Referring Broker) \_\_\_\_\_ (Agent for Representing Broker)

Agents may use REALTOR® Acknowledgment and Disclosures (C.A.R. form RAD) to disclose to the principal in a prospective transaction a referral fee paid or received.

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